



KENYATTA UNIVERSITY

**DIGITAL SCHOOL OF VIRTUAL AND OPEN LEARNING (DSVOL)
EXAMINATION FOR THE DEGREE OF BACHELOR OF LIBRARY AND
INFORMATION SCIENCE AND BACHELOR OF SCIENCE (RECORDS
MANAGEMENT & INFORMATION TECHNOLOGY**

ISC 400: CONSULTANCY IN INFORMATION WORK

2ND TRIMESTER 2021/2022

TIME: 2 HOURS

INSTRUCTIONS: ANSWER ANY THREE QUESTIONS

1. As a consultant, discuss the various ways in which you can help an organization such as a library. [20 Marks]
2. Discuss the FIVE phases of a consulting process. Illustrate your answer with examples. [20 Marks]
3. Discuss the content of a consultancy contract. [20 Marks]
4. The collaborative model is an approach to handling clients. Discuss this model highlighting its strength and limitations. [20 Marks]
5. Describe the major sections that should be included in a consultancy proposal. [20 Marks]