



KENYATTA UNIVERSITY

UNIVERSITY EXAMINATIONS 2010/2011

**FIRST SEMESTER EXAMINATION FOR THE DEGREE OF BACHELOR OF
LIBRARY & INFORMATION SCIENCE**

BLIS 419: CONSULTANCY IN INFORMATION WORK

DATE: MONDAY, 29TH NOVEMBER 2010

TIME: 11.00 A.M. - 1.00 P.M.

INSTRUCTIONS: Answer any THREE questions.

1. As a consultant, discuss the various ways in which you can help an organization such as a library.
2. Describe what is involved in the diagnosis phase of the consulting process. Illustrate your answer with examples.
3. Discuss the contents of a consultancy contract.
4. The collaborative model is an approach to handling clients. Discuss this model highlighting its strengths and limitations.
5. Describe the major sections that should be included in a consultancy proposal.
